

Project visibility allows Paisley to cut project duration by 50%

CHALLENGES

- ▶ Paisley's home grown time-entry system offered minimal reporting capability and required daily, manual upkeep.
- ▶ Disparate systems for stored data led to difficult access and significant time and cost when producing forecast information.
- ▶ Ineffective capacity planning and weekly shifts in project priorities led to an inability to shorten project implementation timelines.

SOLUTION

- ▶ Real-time business metrics are displayed in a single executive dashboard view, enabling the strategic analysis of project profitability and revenue forecasting.
- ▶ QuickArrow provides an intuitive interface to enter time and expenses, and the automated workflow ensures timely approvals and billing.
- ▶ QuickArrow's project management tools provide insight into resource availability, cost, and project percent complete, significantly improving project staffing and planning.

RESULTS

- ▶ Executive dashboards provide a **common view** across multiple departments, **replacing 20 different reports run from multiple databases.**
- ▶ The ability to monitor and track projects in real-time allows **Paisley to offer and deliver on a 45-day implementation guarantee.** Projects are now completed twice as fast.
- ▶ QuickArrow's Project Monitor provides visibility into project metrics, **ensuring managers meet their on-track and on-budget goals.**



“ *QuickArrow offers it all – cross department visibility, real-time data for executive-level decisions, and it delivers the numbers necessary to trend metrics from year to year.* ”

- Micheal Eicher, Vice President Services